

Dealer and Sales Agent Application Form

For appointment to market and sell Samview products in Malaysia

Purpose Use this form to apply as a Samview dealer or sales agent. Submission does not create an appointment. Any approved territory, pricing, discount, commission, credit terms and sales targets will be confirmed separately in writing by Alibaba Appliances Sdn. Bhd.

1 Application Type

☐ Authorised Dealer	☐ Sales Agent
☐ Project Partner	☐ Installer or System Integrator
Preferred territory	State / district / customer segment: _____
Application date	_____
How did you hear about Samview	_____

2 Applicant and Business Details

Registered business name	
Business registration number	
Trading name	
Business type	☐ Sdn. Bhd. ☐ Enterprise ☐ Partnership ☐ Individual ☐ Other: _____
Year established	
Registered address	
Operating address	
Website and social media	

3 Primary Contact and Ownership

Contact person	
Position	

Mobile number	
Office number	
Email address	
Owner or director names	
Identity or passport number	Optional unless requested during verification: _____

4 Product and Market Interest

☐ Samview AI Smartboard	☐ Google TV and Android TV
☐ Digital signage and touch kiosk	☐ LED video wall
☐ LCD video wall and command centre	☐ Monitors and accessories
☐ OPS computers and peripherals	☐ Training and education solutions
Main customer segments	☐ Schools ☐ Higher education ☐ Government ☐ Corporate ☐ Retail ☐ Hospitality
Primary sales area	
Estimated monthly sales	Units: _____ Estimated value RM: _____
Current related brands	

5 Sales and Service Capability

☐ Showroom or demonstration area	☐ Dedicated sales team
☐ Technical installation team	☐ After-sales support team
☐ Online store or marketplace	☐ Government or education tender experience
Number of sales staff	
Number of technical staff	
Coverage locations	
Relevant licences or registrations	MOF / CIDB / other: _____

6 Trade and Financial Information

Preferred payment method	☐ Cash before delivery ☐ Bank transfer ☐ Credit application requested
Requested credit limit	RM _____ Subject to separate approval and supporting documents

Bank name	
Bank account name	
Bank account number	
SST registration number	If applicable: _____

Trade references

Company	Contact person	Telephone	Business relationship

7 Documents to Attach

☐ Business registration profile	☐ Director or owner identification if requested
☐ Company profile	☐ Bank account confirmation
☐ SST certificate if applicable	☐ Relevant licence or tender registration
☐ Showroom or office photographs	☐ Other supporting documents

8 Applicant Declaration

I or we confirm that the information supplied is true and complete. We authorise Alibaba Appliances Sdn. Bhd. to verify the information and contact the stated references. We understand that approval is discretionary and that no dealer or agent appointment exists until a written appointment or agreement is issued and accepted. If appointed, we agree to represent Samview honestly, protect confidential information and brand assets, comply with applicable Malaysian laws including data protection and consumer requirements, avoid misleading claims, and follow Samview pricing, warranty, service and marketing policies communicated to us. We will not bind Alibaba Appliances Sdn. Bhd., collect money in its name, appoint sub-agents, or promise non-approved terms unless expressly authorised in writing.

9 Applicant Signature

Authorised signatory name	Company stamp
Position	
Signature	
Date	

10 For Samview Malaysia Office Use

Application status	☐ Approved ☐ Conditionally approved ☐ Pending information ☐ Not approved
Appointment type	☐ Authorised Dealer ☐ Sales Agent ☐ Project Partner ☐ Installer or Integrator
Approved territory	
Customer segment	
Dealer discount or agent commission	To be stated in appointment letter or schedule: _____
Payment and credit terms	
Sales target	Monthly RM: _____ Quarterly RM: _____
Appointment period	From: _____ To: _____
Dealer or agent code	
Approved by	Name: _____ Position: _____
Signature and date	Signature: _____ Date: _____